

WESTERN CASPIAN UNIVERSITY

**School of Business
050401
International trade and logistics
EMPLOYEE TRAINING PLAN**

**Education Level –Bachelor
Study Period- 4 Years
Instruction Language – Azerbaijani, Russian and English**

I semester		
Code	Compulsory subject	ECTS
ÜF-B02.01	Business and academic communication in a foreign language -1	6
ÜF – B03	Business and academic communication in the Azerbaijani language	4
İF-BO1	Introduction to the economy	6
İF-BO4	Linear algebra and mathematical analysis	8
	Total:	24
Subjects determined by the higher education institution		
ATMF-BO1	1. The economy of Azerbaijan 2. The world economy 3. International economic organizations	6
	Total:	6
	Per Semester:	30
II semester		
Code	Compulsory subject	ECTS
ÜF-B01	Azerbaijan History	5
ÜF-B02.02	Business and academic communication in a foreign language -2	6
İF-BO5	Probability theory and mathematical statistics	8
İF-BO6	ICT-based computer knowledge	8
	Total:	27
Subjects determined by the higher education institution		
ATMF -BO2	1. Prospects of economic development of Azerbaijan 2. The impact of international economic organizations on the economy of Azerbaijan 3. Activity of transnational corporations in Azerbaijan	3
	Total:	3
	Per Semester:	30
III semester		
Code	Compulsory subject	ECTS
ÜF-B02.03	Business and academic communication in a foreign language -3	3
İF-BO2	Micro Economy	10
İF-BO7	Statistics	10
İF-B18	Civil Defense	3
	Total:	26
Subjects determined by the higher education institution		

ATMF -BO3	1. Organization of business in trade 2. Trade services 3. International markets	4
	Total:	4
	Per Semester:	30
IV semester		
Code	Compulsory subject	ECTS
İF-BO8	Econometrics	10
İF-BO9	Management	7
İF-BO3	Macroeconomics	10
	Total:	27
Subjects determined by the higher education institution		
ATMF -BO4	1. State regulation of trade activity. 2. International commercial work. 3. International trade organizations and international trade relations	3
	Total:	3
	Per Semester:	30
V semester		
Code	Compulsory subject	ECTS
İF-B10	Basics of business	6
İF-B11	Basics of logistics	6
İF-B12	International economy	4
İF-B13	International Business	4
	Total:	20
Subjects determined by the higher education institution		
Code	Compulsory subject	ECTS
ATMF -BO5	Block V: 1. International experience of foreign trade operations 2. Integration processes in international trade. 3. Foreign trade activity of the enterprise and its organization	7
	Total:	7
Elective subjects in general		
ÜFS-B04	1. Philosophy 2. Introduction to multiculturalism 3. Sociology 4. The Constitution of the Republic of Azerbaijan and the bases of law 5. Logic 6. Ethics	3
	Total:	3
	Per Semester:	30
VI semester		
Code	Compulsory subject	ECTS
İF-B14	International transport operations	6
İF-B17	International Business	6
	Total:	12
Subjects determined by the higher education institution		
Code	Compulsory subject	ECTS
ATMF -BO6	1. International commercial operations. 2. International logistics 3. Organization of insurance in commercial enterprises	5

ATMF -BO7	1. Country and territorial logistics 2. Organization and forms of e-commerce. 3. International commodity and service markets	5
ATMF -BO8	1. Customs work 2. Economics of customs. 3. Customs regulation of foreign economic activity	5
	Total:	15
Elective subjects in general		
Code	Compulsory subject	ECTS
ÜFS-B05	1. Information technology (by specialty) 2. Information management 3. Politology	3
	Total:	3
	Per Semester:	30
VII semester		
Code	Compulsory subject	ECTS
İF-B15	Supply chain management	4
İF-B16	International trade law	4
	Total:	8
Subjects determined by the higher education institution		
ATMF -BO9	1. Personnel management in commercial organizations 2. Management of personnel in customs authorities 3. Management of personnel in commercial enterprises	5
ATMF-BO10	1. Analysis of the situation on commodity markets 2. Transport management 3. Marketing	6
ATMF-BO11	1. The impact of free economic zones on international trade 2. Commercial ethics 3. Digital marketing	6
ATMF-BO12	1. Trade and economic relations of Azerbaijan 2. International marketing 3. International transport law	5
	Total:	22
	Per Semester:	30
VIII semester		
Code	Compulsory subject	ECTS
	Practise	30
	Per Semester:	30
	Total:	240
FALL SEMESTER:		
Lessons Start: September 15 Exam Period: From December 29 To February 1 Holidays: February 2 To February 15		
SUMMER SEMESTER:		
Lessons Starts on 16 Feb Exam Period 1 Jun-05 Jul Vocation Period 6-10 Weeks		
SUMMER SEMESTER:		
Lessons Start: July 16 To August 20 Exam Period: August 21-27		